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6 a California corporation

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

11 BEHAVIOR ANALYSTS, INC., a  
California corporation,

**CASE NO.**

12 Plaintiff,

13

14 CENTRALREACH LLC; and  
15 GREGORY PAQUETTE, an individual;

**COMPLAINT FOR (1) COPYRIGHT  
INFRINGEMENT, (2) TRADEMARK  
INFRINGEMENT, (3) UNFAIR  
COMPETITION, AND (4) INTENTIONAL  
INTERFERENCE WITH PROSPECTIVE  
ECONOMIC RELATIONS**

## 16 Defendants.

17 Plaintiff Behavior Analysts, Inc. (“Plaintiff”) alleges against Defendant CentralReach,  
18 LLC (“CentralReach”), and Gregory Paquette (“Paquette”), (CentralReach and Paquette are  
19 referred to herein collectively as “Defendants”) and each of them, as follows:

## GENERAL ALLEGATIONS

21 1. Plaintiff is a California corporation whose principal place of business is located in  
22 Contra Costa County, California.

23       2. Plaintiff is informed and believes and, based thereon, alleges that at all times  
24 herein mentioned, Defendant CentralReach LLC (“Central Reach”), is a limited liability  
25 company whose principal place of business is located in Pompano Beach, Florida with its West  
26 Coast Sales Office located in California.

27       3. Plaintiff is informed and believes and, based thereon, alleges that at all times  
28 herein mentioned, Defendant Gregory Paquette ("Pacquette"), is an individual who resides in or

1 around Boston, Massachusetts. Plaintiff is informed and believes and thereupon alleges that  
 2 Pacquette is either an employee or consultant for CentralReach. CentralReach and Pacquette are  
 3 collectively hereinafter referred to as "Defendants".

4 **BACKGROUND FACTS**

5 4. Plaintiff is an organization with its principal place of business in Walnut Creek,  
 6 Contra Costa County, California that provides educational services and products to address the  
 7 needs of children with autism and other language delays. Plaintiff seeks to provide high-quality,  
 8 effective interventions for children with disabilities and their parents, as well as provide training  
 9 to other professionals in the delivery of these services

10 5. In 1998 Plaintiff developed a set of material (including a protocol as well as  
 11 separate scoring instructions) that are often collectively referred to as the ABLLS. The ABLLS  
 12 is an assessment tool, curriculum guide, and skills-tracking system used to help guide the  
 13 instruction of language and critical learner skills for children with autism or other developmental  
 14 disabilities. In 1998 Plaintiff obtained the copyright registration for both the ABLLS Protocol  
 15 and the ABLLS Scoring Instructions from the United States Copyright Office. Several years  
 16 later, Plaintiff wrote and then published a revised version of the ABLLS - a publication that is  
 17 commonly referred to as the ABLLS-R. Like the ABLLS, the ABLLS-R consists of "the  
 18 Assessment of Basic Language and Learning Skills, ABLLS-R Protocol (the "ABLLS-R  
 19 Protocol") and the Assessment of Basic Language and Learning Skills - Revised, Scoring  
 20 Instructions and IEP Guide, Version 3.2 and ("ABLLS-R Scoring Guide"). The ABLLS-R  
 21 Protocol and the ABLLS-R Scoring Guide are hereinafter collectively referred to as the  
 22 "ABLLS-R". In 2010, Plaintiff obtained the copyright registrations for the ABLLS-R Protocol  
 23 and ABLLS-R Scoring Guide from the United States Copyright office.

24 6. A true and correct copy of the copyright registrations for the ABLLS-R Scoring  
 25 Guide and ABLLS-R Protocol are attached hereto as Exhibits A-B.

26 7. At the end of 2015, Defendant CentralReach approached Plaintiff about wanting  
 27 an electronic version of the ABLLS-R in order to distribute that material as part of the services  
 28 provided to its customers. As a result of, among other things, the discussions between

1 CentralReach and Plaintiff, Defendants were aware that Plaintiff's principal place of business  
2 was in Walnut Creek, California. Ultimately, Plaintiff and CentralReach were unable to reach  
3 any licensing agreement regarding CentralReach's potential use and/or distribution of the  
4 ABLLS-R, and Plaintiff never gave CentralReach permission to copy, distribute, and/or make  
5 the ABLLS-R available to its customers (or anyone else).

6        8.        In the beginning of July of 2016, Plaintiff became aware that Defendants were  
7 making the ABLLS-R Protocol available to CentralReach's customers through CentralReach's  
8 website [www.centralreach.com](http://www.centralreach.com), with Gregory Pacquette listed as the "author" of the ABLLS-R  
9 material that was being made available through CentralReach's website. Defendants did not  
10 have permission to copy and/or distribute the ABLLS-R through CentralReach's website or by  
11 any other means. Nor did Defendants have Plaintiff's permission to list Pacquette as the  
12 "author" of any ABLLS-R material (the ABLLS-R Protocol or the ABLLS-R Scoring Guide).

13 9. Upon learning of Defendants' unauthorized copying and use of the ABLLS-R  
14 Protocol Plaintiff immediately sent correspondence to Central Reach requesting that it cease the  
15 publication of the ABLLS-R Protocol, and that it cease making the ABLLS-R Protocol available  
16 to CentralReach's customers.

17 10. While CentralReach responded to Plaintiff's correspondence and claimed that it  
18 had removed the material at issue, the ABLLS-R Protocol remained available to CentralReach's  
19 users.

## JURISDICTION

21 11. Plaintiff repeats and hereby incorporates herein by reference, as though  
22 specifically pleaded herein, the allegations contained in paragraph 1 through 10 above.

23 12. This matter involves the Defendants infringement of the ABLLS-R Protocol as  
24 well as the ABLLS-R Trademark, material which Plaintiff owns the exclusive rights to. This  
25 Court has jurisdiction over this matter pursuant to 28 U.S.C. §§ 1331, 1338.

26 13. Since at least July of 2016, Defendants have intentionally infringed Plaintiff's  
27 copyright for the ABLLS-R Protocol. Defendants are aware that Plaintiff holds the copyright for  
28 the ABLLS-R Protocol and that Plaintiff's principal place of business is and always has been in

Walnut Creek, California.

14. Furthermore, Defendants' publication of the ABLLS-R Protocol and use of the  
1 ABLLS-R Trademark was and potentially continues to be made available to and/or directed at  
2 Central Reach's customers located in the Northern District of California. In particular, Plaintiff is  
3 informed and believes that Central Reach (i) has a West Coast Sales office located in California,  
4 (ii) actively markets and/or sells its services (which include the ABLLS-R Protocol) to numerous  
5 agencies, companies, and/or individuals in California, including customers in Northern  
6 California, and (iii) that numerous customers in California, including individuals in Northern  
7 California, Use Central Reach's services. Therefore, because Defendants have purposefully  
8 injected themselves into and directed their activity at California and in particular, the Northern  
9 District of California, Jurisdiction and Venue before this Court is properly pursuant to 28 U.S.C.  
10 § 1400.

## **COPYRIGHT INFRINGEMENT**

(All Defendants)

15 15. Plaintiff repeats and hereby incorporates herein by reference, as though  
16 specifically pleaded herein, the allegations contained in paragraphs 1 through 14 above.

17 16. Plaintiff owns valid copyrights for the ABLLS-R Protocol and ABLLS-R Scoring  
18 Guide.

19 17. In 2012, Plaintiff obtained copyright registrations for the ABLLS-R Protocol and  
20 ABLLS-R Scoring Guide from the United States Copyright office. A true and correct copy of  
21 those registrations are attached hereto as Exhibits A-B.

18. Defendants copied original elements of the ABLLS-R Protocol and made that material available for use by others by posting the content of the ABLLS-R Protocol on CentralReach's website and making it available to CentralReach's customers.

25 19. Defendants' copying and making the ABLLS-R available for use by others  
26 occurred without Plaintiff's consent.

27 20. Defendants have unjustly profited as a result of this copying of the ABLLS-R.  
28 WHEREFORE, Plaintiff prays for judgment as hereinafter set forth.

1 **TRADEMARK INFRINGEMENT**

2 (All Defendants)

3 21. Plaintiff repeats and hereby incorporates herein by reference, as though  
4 specifically pleaded herein, the allegations contained in paragraphs 1 through 20 above.

5 22. Plaintiff's ABLLS-R trademark is widely used in interstate commerce throughout  
6 the United States and in foreign commerce in connection with the (i) sale, (ii) offering for sale,  
7 (iii) distribution, and (iv) advertisement of Plaintiff's goods and services.

8 23. Plaintiff's ABLLS-R Trademark is registered with the United States Patent and  
9 Trademark Office. Attached hereto as Exhibit C is a true and correct copy of Plaintiff's  
10 Trademark Registration certificate for the ABLLS-R.

11 24. Defendant's use of the ABLLS-R Trademark constitutes a willful infringement of  
12 Plaintiff's registered trademark and is likely to cause confusion, mistake or deceive the public as  
13 a result of the similarity of the mark used by Defendants in sound, appearance and meaning.  
14 Defendants' continued use of such mark will cause Plaintiff irreparable harm for which there is  
15 no adequate remedy at law.

16 25. By reason of the foregoing facts, Defendant is liable to Plaintiff for trademark  
17 infringement under 15 U.S.C. § 1114 *et seq.* and California Business & Professions Code §§  
18 14245, 14247.

19 WHEREFORE, Plaintiff prays for judgment as hereinafter set forth.

20 **UNFAIR COMPETITION**

21 (All Defendants)

22 26. Plaintiff repeats and hereby incorporates herein by reference, as though  
23 specifically pleaded herein, the allegations contained in paragraphs 1 through 25 above.

24 27. Defendants' use of Plaintiff's ABLLS-R Protocol and the ABLLS-R Trademark  
25 to promote, market, and distribute the ABLLS-R Protocol in direct competition with Plaintiff's  
26 products constitutes unfair competition within the meaning of California Business and  
27 Professions Code Section 17200. Defendants' use of the ABLLS-R Protocol and the ABLLS-R  
28 Trademark is in a manner that members of the public are likely to be deceived.

1       28. Pursuant to California Business and Professions Code Section 17203, Plaintiff is  
2 entitled to preliminary and permanent injunctive relief ordering Defendants to cease this unfair  
3 competition, as well as disgorgement of all of Defendants' profits associated with this unfair  
4 competition.

5 WHEREFORE, Plaintiff prays for judgment as hereinafter set forth.

## INTENTIONAL INTERFERENCE WITH PROSPECTIVE ECONOMIC ADVANTAGE (ALL DEFENDANTS)

8 29. Plaintiff repeats and hereby incorporates herein by reference, as though  
9 specifically pleaded herein, the allegations contained in paragraph 1 through 28 above.

10 30. Plaintiff has a prospective economic relationship with individuals who wish to  
11 purchase the ABLLS-R Protocol.

12 31. Defendants knew of those prospective relationships, and knew that it did not have  
13 Plaintiff's permission to make the ABLLS-R Protocol available to CentralReach's users.

14 32. Defendants' conduct of making the ABLLS-R Protocol available through its  
15 website disrupted Plaintiff's relationship with its potential customers.

16       33. As a result of Defendants' conduct, Plaintiff has suffered harm in the form of lost  
17 revenue and profits that it would have otherwise received.

18 | WHEREFORE, Plaintiff prays for judgment as hereinafter set forth.

## PRAYER

21 WHEREFORE, Plaintiff demands judgment against Defendants for:

## 22 Plaintiff's First Cause of Action (Copyright Infringement)

23 1. An order requiring Defendants to show cause, if they have any, why they should  
24 not be enjoined as set forth below, during the pendency of this action;

25           2.     For a temporary restraining order, a preliminary injunction, and a permanent  
26 injunction, enjoining Defendants, and their agents, servants, employees, and all persons acting  
27 under, in concert with, or for them from:

a. Using the ABLLS-R Protocol and/or ABLLS-R Scoring Guide, publishing

either of them in any form and/or making it available to others, including but not limited to making the ABLLS-R Scoring Guide and/or Protocol available to others through CentralReach's website;

b. Otherwise infringing Plaintiff's copyright;

3. For an order directing Defendants to file with this Court and serve on Plaintiff within thirty (30) days after service of an injunction, a report in writing under oath, setting forth in detail the manner and form in which defendants have complied with the injunction;

4. For an order requiring Defendants to deliver up and destroy all infringing goods;

5. For damages as provided for by 17 U.S.C. § 504, including statutory damages as set forth within that section; or in the alternative, for the actual damages suffered by Plaintiff as a result of Defendants' infringement as well as profits obtained by Defendants as a result of their infringing activities;

6. For an order requiring Defendants to file with the Court and provide Plaintiff an accounting of all sales and profits realized by Defendants' use of the ABLLS-R Scoring Guide and/or Protocol, through the time period of entry of final judgment and entry of permanent injunction.

7. Attorney's fees pursuant to 17 U.S.C. § 505, or as otherwise allowed by law, in an amount determined by the Court;

## Plaintiff's Second Cause of Action (Trademark Infringement)

1. An order requiring Defendants to show cause, if they have any, why they should not be enjoined as set forth below, during the pendency of this action:

2. For a temporary restraining order, a preliminary injunction, and a permanent injunction pursuant to 15 U.S.C. § 1116, enjoining Defendants, and their agents, servants, employees, and all persons acting under, in concert with, or for them from::

- a. Using the ABLLS-R Trademark, including but not limited to using the ABLLS-R Trademark on CentralReach's website and/or any other CentralReach material;

b. Otherwise infringing upon Plaintiff's Trademark.

1       3.     For an order directing Defendants to file with this Court and serve on Plaintiff  
2 within thirty (30) days after service of an injunction, a report in writing under oath, setting forth  
3 in detail the manner and form in which Defendants have complied with the injunction;

4       4.     For damages as provided for by 15 U.S.C. § 1117 including statutory damages as  
5 set forth within that section, or in the alternative (1) Defendants' profits, and (2) actual damages  
6 suffered by Plaintiff.

7       5.     For treble damages pursuant to 15 U.S.C. § 1117(b).

8 Plaintiff's Third Cause of Action (Unfair Competition)

9       1.     An order requiring Defendants to show cause, if they have any, why they should  
10 not be enjoined as set forth below, during the pendency of this action;

11       2.     For a temporary restraining order, a preliminary injunction, and a permanent  
12 injunction, enjoining Defendants, and their agents, servants, employees, and all persons acting  
13 under, in concert with, or for them from:

14           a.   Using the ABLLS-R Scoring Guide and/or Protocol or making either of them  
15           available to others, including but not limited to making the ABLLS-R Scoring  
16           Guide and/or Protocol available to others through CentralReach's website;  
17           b.   Using the ABLLS-R Trademark, including but not limited to using the  
18           trademark on CentralReach's website;

19       3.     For an order directing Defendants to file with this Court and serve on Plaintiff  
20 within thirty (30) days after service of an injunction, a report in writing under oath, setting forth  
21 in detail the manner and form in which defendants have complied with the injunction;

22       4.     Any and all profits that Defendants have received as a result of its use of the  
23 ABLLS-R Scoring Guide and/or Protocol, and/or the ABLLS-R Trademark.

24       5.     Attorneys' Fees pursuant to Cal. Bus. & Prof. Code § 17082

25 For All Causes of Action

26           1.   Actual damages in an amount to be proven at trial;  
27           2.   Attorneys' fees as otherwise allowed by law;  
28           3.   Costs of suit;

1           4. Any other and further relief the court considers proper.  
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DATED: February 9, 2017

BROWN, GEE & WENGER LLP



KATHERINE F. WENGER  
Attorneys for Plaintiff  
Behavior Analysts, Inc.

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